



Issued: May 13, 2013

PRINTED NAME OF BIDDER

INVITATION TO BID - SINGLE PURCHASE

BID No. 400290

TETHERLESS PATIENT SIMULATOR & ACCESSORIES

Purchasing Bureau Contact: Donna M. Corona, Purchaser, 585-428-7532

Sealed bids are to be returned to the Office of the Purchasing Agent, City Hall, Room 105A, Rochester, NY 14614, prior to bid opening, at which time and place all bids will be opened, read and recorded:

BID OPENING: Thursday, May 23, 2013 at 11:00 a.m.

The bidder's attention is directed to the General Conditions and Instructions to Bidders that appear immediately following this title page and are incorporated into the bidding document and contract by reference.

CONTRACT CHARACTERISTICS

(For definitions or explanations, see General Conditions)

Type of Contract: ONE TIME PURCHASE

Bid Deposit Requirement: N/A

Performance Security Requirement: N/A

Insurance Requirement: N/A

Samples Requirement: UPON REQUEST

Descriptive Literature/Technical Data Requirement: SUBMITTED WITH BID

BIDDERS: Please note that prices, company identification and authorized signature are to be entered on the Proposal that appears at the end of the specifications.



TETHERLESS PATIENT SIMULATOR & ACCESSORIES

1. SCOPE

It is the intent of the City of Rochester to purchase Tetherless Patient Simulators & Accessories for use by the Rochester Fire Department.

2. MANUFACTURERS

- 2.1 The manufacturer cited in this specification is used to establish minimum acceptable standards. After testing and review by the EMS Office, for purposes of bidding, the Rochester Fire Department has deemed the Gaumard[®] Scientific Combat HAL S3040M as its standard.
- 2.2 The approved product named in this specification is pre-qualified, but not intended to exclude from consideration an equivalent product of a financially sound, established manufacturer who meets or exceeds all requirements and contract conditions. Proposed substitutions must be equivalent in construction, appearance, dimensions and functions.
- 2.3 Bids based on alternate manufacturers must be clearly identified as such, and bidders must include with their bid full product descriptions, drawings or photos, specifications and list of users for references.
 - 2.3.1 In the event that an apparent low bidder proposes an alternate, the burden of proof to demonstrate equivalency shall rest entirely with the bidder.
 - 2.3.2 Failure to submit technical information with the bid as specified above will result in rejection of bid.
- 2.4 Acceptable equivalents will be determined by the Purchasing Agent, whose decision will be final.

3. SPECIFICATIONS

See Appendix "A"

4. METHOD OF AWARD

- 4.1 Award will be made to the lowest responsive and responsible bidder who is in strict compliance with this specification based on Total Bid Price.
- 4.2 The City reserves the right to conduct tests, seek references, compare specifications and conduct any other research in order to verify that products offered fully meet these specifications

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- 4.3 Bidders must include all reasonable and necessary transportation, shipping, handling, delivery and installation charges in their bid price. The City of Rochester does not pay fuel charges.

5. CONTRACT TERM

This shall be a one-time purchase contract. The successful vendor will be required to guarantee a fixed price for 120 days should additional quantities be required.

6. ADDITIONAL INFORMATION

- 6.1 The Rochester Fire Department designates the following as its authorized representative to respond to inquiries regarding these specifications.

Lt. C. Hewett Wright
Rochester Fire Department
1190 Scottsville Road
Rochester, NY 14624
(585) 753-3735

- 6.2 The Rochester Fire Department retains discretion to evaluate any and all bids for conformity to the specifications, and to determine the suitability of any proposed equipment. Vendors submitting bids should include descriptive literature for each item of equipment, and should make available examples of each item of equipment for possible inspection by representatives of the Rochester Fire Department.
- 6.3 Please direct any questions regarding these specifications to Lt. C. Hewett Wright at the above address.

7. DELIVERY

- 7.1 To be F.O.B. DESTINATION inside to the ordering department's facility within six (6) weeks after receipt of order (ARO).
- 7.2 If this time is not acceptable, the vendor must indicate on the Proposal Page the period of time needed in which to guaranteed delivery.
- 7.3 Bid prices should reflect all reasonable and necessary transportation, shipping, handling and delivery charges.

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7. WARRANTY

All system components to be warranted for a period of at least three (3) years free lifetime software maintenance and free lifetime telephone support. All components are to be free from defects in materials and workmanship under normal use and service.

8. QUALIFICATION OF BIDDERS

Bids will be accepted only from established manufacturers or their authorized dealers. In the event a bid is submitted by a dealer, the dealer guarantees that he is an authorized dealer of the manufacturer and that the manufacturer has agreed to supply the dealer with all quantities of items to be ordered. The dealer further agrees to provide the City with a certificate from the manufacturer acknowledging same, if required.

- 8.1 The contract will only be awarded to a qualified and experienced bidder who can demonstrate sufficient experience in supplying these items.
- 8.2 Additional items to be considered by the Purchasing Agent in determining acceptability of the bidder may include, but not be limited to the following:
 - 8.2.1 Number of years in business.
 - 8.2.2 Evidence of sufficient financial stability and responsibility to enable fulfillment of this contract.
 - 8.2.3 Satisfaction of other clientele - to be determined through reference check. Bidder will be required to provide at least three (3) references of similar sized projects during the past three (3) years. Names of contact person(s) and telephone numbers must be provided at time of bid.
 - 8.2.4 Bidder's ability to understand and comply with all contractual requirements which are defined herein.
- 8.3 The City shall retain sole discretion in determining to what extent other equipment is satisfactorily equivalent in meeting the needs of the Rochester Fire Department.

9. POLITICAL SUBDIVISIONS

Bidders should note that other political subdivisions may participate in the contract resulting from this bid award as authorized by General Municipal Law. Use of this contract by any other political subdivision must be coordinated between the subdivision and the contractor. The City will have no responsibility for any such purchases and will have no other role other than to provide other political subdivisions a copy of this contract if requested.

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10. NON-COLLUSIVE BIDDING CERTIFICATION

By submission of this bid, each bidder and each person signing on behalf of any bidder certifies, and in the case of a joint bid each party certifies as to its own organization, under penalty of perjury, that to the best of knowledge and belief:

- 10.1 The prices in this bid have been arrived at independently without collusion, consultation, communication, or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other bidder or with any competitor;
- 10.2 Unless otherwise required by law, the prices that have been quoted in this bid have not been knowingly disclosed by the bidder and will not knowingly be disclosed prior to the opening, directly or indirectly, to any other bidder or to any competitor;
- 10.3 No attempt has been or will be made by the bidder to induce any other person, partnership or corporation to submit or not to submit a bid for the purpose of restricting competition.

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PROPOSAL

The undersigned bidder hereby agrees to furnish the goods or services specified, and to otherwise fully meet all terms, conditions and specifications contained in this Invitation to Bid without exception unless exceptions are clearly noted in this proposal. Signature must be that of the bidder or of an employee or agent authorized to sign on behalf of the bidder.

<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>QTY.</u>	<u>TOTAL</u>
1. Tetherless Patient Simulator, Combat HAL #S3040M or City-approved equal	\$ _____	2 ea.	\$ _____

Manufacturer & Model No.

Commodity Code No. 3456830

2. Extended Warranty (years 2 & 3) #S3040.EXW or City-approved equal	\$ _____	2 yrs.	\$ _____
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Manufacturer & Model No.

Commodity Code No. 9390680

3. Trauma Wound Kit, Gaumard Scientific #WK110L or City-approved equal	\$ _____	1 ea.	\$ _____
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Manufacturer & Model No.

Commodity Code No. 4753780

Authorized Signature

Typed Name and Title of Authorized Signer

Typed Name of Company

(Continued through Page 8.)

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PROPOSAL

<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>QTY.</u>	<u>TOTAL</u>
4. Casualty Wound Kit, Gaumard Scientific #WK120L or City-approved equal	\$ _____	1 ea.	\$ _____

Manufacturer & Model No.

Commodity Code No. 4753780

TOTAL BID PRICE: \$ _____

GUARANTEED DELIVERY _____ CALENDAR DAYS AFTER RECEIPT OF ORDER (ARO)

Is this bid in conformance with the specifications? _____ Yes _____ No

If the answer is "No", bidder must identify and explain each exception taken on an attached sheet and submit it with the bid.

Authorized Signature

Typed Name and Title of Authorized Signer

Typed Name of Company

(Continued through Page 8.)

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PROPOSAL

PRINT OR TYPE THE FOLLOWING INFORMATION:

Name of Firm or Corporation

Street Address

City State Zip Code

Telephone & Fax Nos. Federal Employer ID No.

E-mail Address of Company Employee authorized to receive Contract Award/ & Extensions

Date: _____

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ACCEPTED ON BEHALF OF THE CITY OF ROCHESTER FOR:

TETHERLESS PATIENT SIMULATOR & ACCESSORIES

Munis Contract No. _____ Contract Term: 1 TIME BUY - 120 DAY VALID PRICING
Bid No. 400290

Purchasing Agent

Date

APPENDIX "A"
SPECIFICATIONS

NON-OFFICIAL SPEC
DO NOT USE TO BID

TETHERLESS PATIENT SIMULATOR & ACCESSORIES

SPECIFICATIONS

Combat HAL Tetherless Patient Simulator, Gaumard Scientific Model S3040M:

- Eyes open and close
- Height 178cm/70 inches
- Tetherless control from up to 900 feet away
- Streaming voice and pre-recorded verbal responses in any language
- Tablet PC with rugged “bump” case and Gaumard UI software
- Axilla and groin wounds detect appropriate pressure reducing and then stopping blood flow
- Trauma arm and trauma leg
- Arteries bleed as a function of Blood pressure + Heart rate specified on wireless tablet PC
- Palpable ribs locate 2nd intercostal space for bilateral needle decompression
- Surgical cricoids allow lateral and medical incisions, to then use a “Trach-hook” to lift the cricoids for airway assessment and insertion of a “trach-tube”
- Must have streaming audio
- Toughness and durability proven by independent testing in hot and cold conditions; wet and dry environments; both fixed wing and military helicopters
- Venous network for IV administration
- Automatic realistic chest rise and fall responding to commands from wireless PC
- Radial, brachial, carotid pulses operate continuously and dependent upon blood pressure
- Extended warranty for a total of 3 years.

Trauma Wound Kit, Gaumard Scientific Model WK110L:

- Silicone wound inserts sized to fit adult simulators. Eight (8) types of wounds, ten (10) wound inserts in total

Casualty Wound Kit, Gaumard Scientific Model WK120L:

- Silicone wound inserts sized to fit adult simulators. Fourteen (14) types of wounds, twenty-three (23) wound inserts in total